

## 2020 – 2021 Program Map – BBA Real Estate

YEAR 1			
TERM 1		TERM 2	
Course	Credits	Course	Credits
ENGL 1101: English Composition I	3	ENGL 1102: English Composition II	3
MATH 1111 or 1113: College Algebra or Precalculus	3	Area D1: Natural Science w/ Lab	4
ECON 2106: Principles of Microeconomics	3	ECON 2105: Principles of Macroeconomics	3
Area B1: Written and Oral Communication	3	CISM 2201: Foundations of Computer Applications	3
XIDS 2002 – First Year Seminar	2	MATH 1413: Survey of Calculus	3
<b>SEMESTER TOTAL</b>	<b>14</b>	<b>SEMESTER TOTAL</b>	<b>16</b>
Milestones		Milestones	
<ul style="list-style-type: none"> <li>● Complete ENGL 1101 with a C or higher</li> <li>● Complete MATH 1111 or 1113 with a C or higher</li> </ul>		<ul style="list-style-type: none"> <li>● Complete ENGL 1102 C with a C or higher</li> <li>● Complete Lab Science &amp; Area D2 Math</li> <li>● Earn at least 30 total credit hours after year 1.</li> <li>● Complete CISM 2201, ECON 2105 &amp; 2106 after year 1.</li> </ul>	

YEAR 2			
TERM 1		TERM 2	
Course	Credits	Course	Credits
Area D1: Non-Lab Science	3	ACCT 2102: Principles of Accounting II	3
Area C2: Humanities	3	Area E4: Social Science	3
ACCT 2101: Principles of Accounting I	3	Approved Elective	3
POLS 1101: American Government	3	Area C1: Fine Art	3
HIST 2111 or HIST 2112: US History I (to 1865) or US History II (since 1865)	3	HIST 1111 or HIST 1112: Survey of World History/Civilization I or Survey of World History/Civilization II	3
<b>SEMESTER TOTAL</b>	<b>15</b>	<b>SEMESTER TOTAL</b>	<b>15</b>
Milestones		Milestones	
<ul style="list-style-type: none"> <li>● Complete Non-lab science.</li> <li>● Earn 2.00 GPA or above in Core F – Major Specific Courses.</li> <li>● Major Status Achieved – Complete ENGL 1101, MATH 1111 or 1113, MATH 1413, ACCT 2101, ECON 2105 or ECON 2106, have a minimum 2.00 GPA with at least 45 earned credit hours</li> </ul>		<ul style="list-style-type: none"> <li>● Earn 2.00 GPA or above in Core F – Major Specific Courses.</li> <li>● Earn at least 60 total credit hours after year 2.</li> <li>● PWLA courses will not apply towards electives.</li> </ul>	

**\*\*This program map is intended ONLY as a guide for students to plan their course of study. It does NOT replace any information in the Undergraduate Catalog, which is the official guide for completing degree requirements\*\***

Core Curriculum (A-E) can be viewed here: <https://www.westga.edu/student-services/registrar/core-curriculum.php>

**Student Online Resources:**

- [www.westga.edu/advising](http://www.westga.edu/advising) (Learn about: The name of your assigned advisor, program maps for all programs at UWG, tutorials on how to register and your wolf watch evaluation).
- [www.westga.edu/scoop](http://www.westga.edu/scoop) (Learn about: Fee payment deadlines, withdrawal deadlines, final exam schedules).
- [www.westga.edu/esc](http://www.westga.edu/esc) (Learn about: Requesting a transcript, financial aid information, requesting an enrollment verification, completing a FERPA form).
- [www.westga.edu/careerservices](http://www.westga.edu/careerservices) (Learn about: On/Off campus job opportunities, major and career exploration, resumes & cover letters, interviewing tips).
- [www.westga.edu/cas](http://www.westga.edu/cas) (Learn about: tutoring, academic coaching, supplemental instruction, success workshops).

YEAR 3			
TERM 1		TERM 2	
Course	Credits	Course	Credits
BUSA 2106: Legal and Ethical Environment of Business	3	MGNT 3600: Management	3
MKTG 3803: Principles of Marketing	3	RELE 3701: Real Estate Marketing	3
FINC 3511: Corporate Finance	3	RELE 3705: Real Estate Principles	3
ABED 3100: Business Communication	3	ECON 3406: Statistics for Business II	3
ECON 3402: Statistics for Business I	3	CISM 3330: Management of Information Systems	3
SEMESTER TOTAL	15	SEMESTER TOTAL	15
Milestones		Milestones	
<ul style="list-style-type: none"> <li>Complete Core A – F.</li> <li>Earn 2.00 GPA or above in Business Core.</li> <li>Earn 2.00 GPA or above in Major Courses. Only one grade of “D” allowed in Major Courses.</li> </ul>		<ul style="list-style-type: none"> <li>Earn 2.00 GPA or above in Business Core.</li> <li>Earn 2.00 GPA or above in Major Courses. Only one grade of “D” allowed in Major Courses.</li> <li>Earn at least 90 total credit hours after year 3.</li> </ul>	
YEAR 4			
TERM 1		TERM 2	
Course	Credits	Course	Credits
International Selective	3	MGNT 4660: Strategic Management	3
MGNT 3615: Operations Management	3	RELE 3730: Real Estate Finance	3
MKTG 3808 (for RELE 3711): Business Research	3	RELE 4705: Real Estate Investment	3
RELE 4706: Residential Appraisal	3	RELE 4707: Income Property Appraisal	3
Approved RCOB Elective	3	Approved RCOB Elective	3
SEMESTER TOTAL	15	SEMESTER TOTAL	15
Milestones		Milestones	
<ul style="list-style-type: none"> <li>Earn 2.00 GPA or above in Business Core.</li> <li>Earn 2.00 GPA or above in Major Courses. Only one grade of “D” allowed in Major Courses.</li> <li>International Selective options – FINC 4521, ECON 4450, MGNT 4625, or MKTG 4866</li> <li>RCOB Elective must be a three-credit hour additional business course. PWLA courses will not apply towards electives.</li> <li>RELE 3711 and RELE 4706 are offered spring semesters only.</li> </ul>		<ul style="list-style-type: none"> <li>Earn 2.00 GPA or above in Business Core.</li> <li>Earn 2.00 GPA or above in Major Courses. Only one grade of “D” allowed in Major Courses.</li> <li>RCOB Elective must be a three-credit hour additional business course. PWLA courses will not apply towards electives.</li> <li>Earn at least 120 total credit hours after year 4.</li> <li>RELE 3730, RELE 4705, and RELE 4707 are offered fall semesters only.</li> </ul>	